

Training for World Class Performance™



Proven, Specific and Guaranteed Training

Dale Vermillion's Mortgage Champions® Sales and Leadership Training is the mortgage industry's most *proven* and *practical* training. Whether you are looking for live training, video or audio training, training workbooks or technology-based training tools, all of our Mortgage Champions® products are *specific to the mortgage industry*. Our training topics ensure success in all market conditions, even today's highly competitive and challenging market!

Based on the *best practices* of the over 250,000 mortgage professionals and 140 mortgage companies Dale Vermillion has trained, Mortgage Champions® training products and live seminars will give you the tools you need to succeed. Best of all, Mortgage Champions training is not only proven to take your results to the next level, but is *integrity-based* training geared towards both *professional and personal success*.

Learn from the Best in the Business

We are so confident in our training... it's guaranteed, or your money back!

Video and Audio

Train at your own pace with our professionally produced audio CDs and video DVDs. Choose from individual training sets or complete series kits covering topics for retail or wholesale originations and Leadership:

Loan Originations

- Series 1: Rate Doesn't Matter!™
- Series 2: The Vermillion Selling System™
- Series 3: The Vermillion Partnership System™

Wholesale Originations

- Series 1: Building World-class Partnerships

Leadership

- Series 1: Creating a World-class Organization
- Series 2: Building a World-class Sales Force
- Series 3: Developing World-class Leadership Skills

Live Events and Seminars

Attend a live Mortgage Champions™ Sales Seminar or Leadership Summit and learn proven, practical skills to

improve your performance and profitability, guaranteed. These seminars will advance your career to the next level.



COMING SOON! TECHNOLOGY TOOLS



Conference Calls

Available 24 hours a day, seven days a week. We are currently developing our portfolio of pre-recorded conference calls and live webinars with Dale Vermillion. These offer the most updated and interactive training available



Vermillion Value Presentation Benefits Calculator

Our web-based tools offer true differentiation from your competition. Utilize our Benefits Calculator

and start closing more loans by providing your clients with real value-based solutions that fit their financial needs.

Visit us at www.mortgagechampions.com to see our entire line of training products or www.dalevermillion.com to learn about our corporate training services available from VCI!



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